

# Comparing PEOs

A PEO enables employers to cost-effectively outsource the management of human resources, employee benefits, payroll, and workers' compensation. Being in business for 30+ years, there are more than 700 PEOs nationwide, giving business owners many options when choosing a PEO partner.

This flyer will help you understand the differences between Group Management Services (GMS) and other PEO companies, so you can decide which is the best PEO for your business.

#### **GMS**

#### **OTHER PEOS**

## **One Comprehensive Payroll System**

GMS provides a comprehensive web-based payroll solution that includes features such as electronic payroll processing, built-in benefits, time-tracking, and more, all under one umbrella system.



PEOs often use disparate systems to manage payroll, time tracking, benefits, and more. This is inefficient and can complicate the payroll process for business owners.

## **Single Point Of Contact**

GMS assigns one dedicated HR point of contact to every business account. This way, business owners and their employees know exactly who to reach out to.



When partnering with other PEOs, business owners typically find that there is no dedicated account manager and very little to zero face-to-face interaction.

#### **Transparent Billing**

At GMS, we have nothing to hide. We stand behind our services and will always be transparent when it comes to pricing and billing, so there are no surprises at invoicing.



Other PEOs lack price transparency and often bundle the billing of various services together. This makes it difficult for businesses to know how much they're really paying.

#### **Changes In Regulations**

We take a proactive approach with our clients in communicating how changes in regulations may affect their business. Taking a step further, we'll then take the time to walk clients through any necessary corrections to ensure their business remains safe and compliant.



With other PEOs, business owners often have to initiate questions about regulations changes, making it too easy for compliance issues to fall through the cracks.

#### **Master Health Plan**

GMS leverages group buying power to allow small businesses to purchase health plans at a lower cost through our master health plan without sacrificing care options or increasing employee deductibles. Additionally, GMS audits every claim to ensure groups and their employees receive the best pricing for lower claims spending and more consistent renewal rates yearly.



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### **Single Source HR Solution**

GMS offers a single-source solution for all of our client's HR needs. It's important to us that when a business outsources its HR services, they are receiving our expertise. Businesses gain access to a full team with years of experience managing HR, payroll and taxes, employee benefits, and risk management.



When partnering with other PEOs, businesses don't always know what kind of service they are getting. Some PEOs will outsource some of a business's HR functions to yet another company. Often, a PEO will outsource its payroll services or recruiting efforts to another company.

## **Flexibility**

GMS understands that there is no one-size-fits-all approach when it comes to managing a business. That's why we're flexible in how we approach our services and tailor our offerings to meet the unique needs and goals of every client.



Many PEOs will apply the same strategy across all clients.

This approach often fails business owners who are trying to address specific needs such as lowering workers' compensation rates or boosting retention.

#### Various Industries

GMS is universal. We aren't siloed to one industry or one type of company. We partner with small businesses operating in many different industries, ranging from construction to technology and more.



Many PEOs can be very particular about who they bring on board. For example, some focus exclusively on certain industries or white-collar professions to avoid risk.

#### **Certified PEO**

GMS is one of nearly 50 PEOs in the country that are certified by the IRS for meeting their tax status, background, experience, financial reporting, bonding, and several other quality requirements. Not many other PEOs can say the same.



**Contact GMS today!**